# Setting SMART Goals Framework

•• To see a reminder of SMART goals, their importance, and get more templates like this, visit the original post.

## **SMART Goals**

SMART goals provide a structured approach to goal setting, ensuring your objectives are clear, actionable, and achievable. The acronym stands for **Specific**, **Measurable**, **Achievable**, **Relevant**, and **Time-Bound**.

## Framework

## 1. Specific: No More Vague Nonsense

Vague goals are like navigating with a foggy windshield—dangerous and entirely avoidable. Your goal needs crystal clarity so you know exactly what you're aiming for.

#### Ask yourself:

- What exactly do I want to achieve?
- Who's involved or impacted?
- Where will this happen?
- Why is this goal a priority?

#### **Example:**

X "Increase social media presence"

"Grow Instagram followers by 15% to attract a larger audience for my services."

# 2. Measurable: If You Can't Measure It, It Doesn't Count

How will you know you've won if you don't know what the scoreboard looks like? Include metrics you can track like a hawk.

#### Ask yourself:

- How will I know I've hit my goal?
- What numbers or indicators will I track?

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#### Example:

"Improve blog engagement"

Get an average of 10 comments per blog post within three months."

# 3. Achievable: Keep It Real

Ambition is great; delusion, not so much. Stretch yourself, sure, but don't set yourself up for failure. Work within the realm of what's possible with your current resources and skills.

#### Ask yourself:

- Is this goal doable?
- Do I have the tools to make it happen? If not, how will I get them?

#### **Example:**

X "Publish 30 blogs in one month"

"Publish 4 high-quality blogs per month for the next quarter."

#### 4. Relevant: It's Gotta Matter

Every goal should be a puzzle piece that fits your bigger picture. If it doesn't align with your larger vision or priorities, it's a distraction.

#### Ask yourself:

- Why does this matter right now?
- Does this goal align with my long-term objectives?

#### **Example:**

"Post 5 TikToks a week because everyone's doing it"

✓ "Launch a TikTok campaign to showcase expertise and increase brand visibility in the health." and wellness niche."

# 5. Time-Bound: Deadlines Aren't Scary - They're Motivational

Without a deadline, a goal is just a wish floating on procrastination. Add a ticking clock to keep the urgency alive.

#### Ask yourself:

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- When's my deadline?
- What mini-milestones will keep me on track?

#### Example:

X "Write an eBook"

🔽 "Complete a 10-chapter eBook draft by April 30, revising one chapter per week."

### **SMART Goal in Action**

Here's a chef's kiss example of a SMART goal:

"Increase website traffic by 20% over the next three months by publishing two SEO-optimized blog posts per week and promoting them on LinkedIn and through email marketing."

#### Your Turn: Let's Get SMART

- 1. Think of a goal you've been putting off. (No judgment, we've all been there.)
- 2. Apply the SMART framework by answering the questions under each component.
- 3. Share your finalized SMART goal with someone who can hold you accountable.